



A Cayman-domiciled mutual fund with twice-monthly liquidity. The primary investment objective of the Fund is to seek long-term capital appreciation of its assets by investing in a portfolio of the equity securities of Vietnamese companies.

## Fund Directors

**Mr. Philip Smiley**

(Non-Executive Chairman)

**Mr. Antony Jordan**

(Non-Executive Director)

**Ms. Trinh Thanh Mai**

(Non-Executive Director)

**Mr. Simon Raybould**

(Non-Executive Director)

**Mr. Christopher Vale**

(Non-Executive Director)

## Portfolio Manager

**Kevin Snowball**

### Administrator

Apex Fund Services Ltd.

### Custodian

DBS Bank Ltd., Hong Kong Branch

### Auditor

Ernst & Young Ltd., Cayman Islands

### Swiss Jurisdiction

#### Swiss Representative Agent

ARM Swiss Representatives SA

#### Swiss Paying Agent

Banque Cantonale de Genève

### Liquidity & Fees

**Dealing Day:** The 1st business day and 15th calendar day in each month

**Subscriptions:** 2 business days notice

**Redemptions:** 10 business days notice

**Management fee:** 1.5% per annum

**Performance fee:** 15% over 8% per annum with high water mark

**Redemption fee:** 1% redemption fee, payable to the Fund

For further details please refer to the

Fund's Prospectus via

[www.pxpvietnam.com](http://www.pxpvietnam.com)

[IR@pxpvietnam.com](mailto:IR@pxpvietnam.com)

**XPX** Vietnam Asset Management

## Fund NAV

Launch Date 3 November 2005  
Issue Price US\$ 5.000

### NAV per share At 29 December 2017

Series 1 (Lead Series) US\$ 11.059  
Series 1A & 1B US\$ 12.126  
Series 28 US\$ 11.123  
Series 29 US\$ 11.173  
Series 30 US\$ 11.256  
Series 31 US\$ 11.251  
Series 32 US\$ 11.198  
Series 33 US\$ 11.085  
Series 34 US\$ 11.103  
Series 35 US\$ 11.360  
Series 36 US\$ 11.321  
Series 37 US\$ 11.500  
Series 38 US\$ 11.512

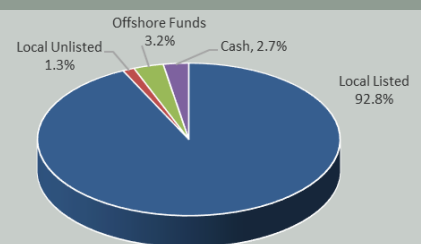
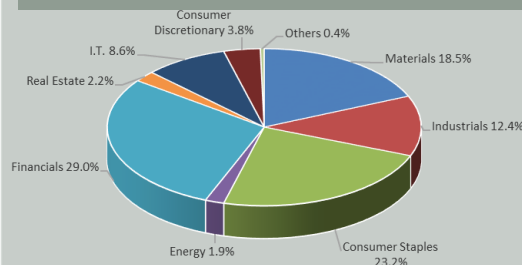
Fund Size US\$ 163.0 mn (29 Dec 17)

ISIN (Lead Series) KYG7306V1005

## Top 10 Holdings

(as at 29 December 2017)	% of net assets
Vinamilk (VNM)	23.8
Hoa Phat Group (HPG)	16.6
HCMC Securities (HCM)	15.2
FPT Corporation (FPT)	9.0
CotecCons (CTD)	6.1
REE Corporation (REE)	3.7
VNDIRECT Securities (VND)	3.2
Danang Rubber (DRC)	3.2
Military Commercial Bank (MMB)	2.6
VN Container Shipping (VSC)	2.5
Number of Holdings	Listed: 29 Unlisted: 4

## Portfolio Breakdown



## NAV Performance: Rolling

	XPX VEEF *	Viet Nam Index**
Dec 2017	+7.35%	+3.66%
1 year	+51.70%	+48.43%
2 years	+69.33%	+68.30%
3 years	+81.62%	+69.83%
4 years	+104.72%	+81.05%
5 years	+167.32%	+118.11%
6 years	+233.91%	+159.31%
7 years	+131.80%	+74.36%
8 years	+95.73%	+67.87%
9 years	+257.09%	+140.08%
10 years	-5.68%	-25.11%
11 years	+17.60%	-7.43%
12 years	+120.34	124.36
Inception	+121.18%	+113.62%

## NAV Performance: Calendar

	XPX VEEF *	Viet Nam Index**
2017	+51.70%	+48.43%
2016	+11.62%	+13.39%
2015	+7.26%	+0.91%
2014	+12.72%	+6.61%
2013	+30.58%	+20.47%
2012	+24.91%	+18.89%
2011	-30.58%	-32.76%
2010	-15.56%	-7.16%
2009	+82.43%	+48.31%
2008	-73.59%	-68.81%
2007	+24.68%	+23.61%
2006	+87.37%	+142.38%

\* All figures are NET of fees \*\* Index performance in US\$  
All performance data as at 29 December 2017

## Vietnam Macro Latest Releases

	2016	2017
GDP Growth y/y**	6.21%	6.81%
Trade surplus / (deficit)*	US\$2.6bn	US\$2.6bn
CPI y/y*	4.74%	2.60%
	<b>Latest</b>	
Vietnam Dong / USD *	22,709	
Nikkei PMI *	52.5	
Disbursed FDI y/y **	10.8%	

Source: GSO, Customs Office & Bloomberg  
\* Latest monthly data \*\* Latest quarterly data

## Manager's Commentary

A most satisfactory year if we say so ourselves, the Fund's Net Asset Value having outperformed the benchmark VNI and the entire open-ended peer group net of all fees by distances ranging from a couple of percent to considerable. Where we go from here is likely to be determined as much by external as internal factors given that global market valuations are in general looking at least a little stretched and, as a frontier market, we are heavily dependent on risk being very much "on". That said, earnings multiples in the Vietnam market outside the top-10 stocks in the VNI (of which we own only Vinamilk) are in the low mid-teens on a 12 months forward earnings basis, which is not overly expensive, and the macroeconomic environment remains supportive. We'd prefer the market to be becoming more, not less transparent, but as long as foreign investors are prepared to continue to chuck large piles of cash at IPOs whilst learning the fundamentals we have further upside.